

To join a prestigious firm where I can use my knowledge and skills, gained through my education and work experience, to contribute to its growth and success, while also growing professionally and personally in a dynamic environment.

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## EXPERIENCE

### ALISH FASHION, MANAGER, MANGALORE 2015 - TILL DATE

- Strategically planned and executed business operations to achieve organizational goals.
- Developed and monitored budgets, ensuring cost efficiency and profitability.
- Led cross-functional teams, fostering collaboration and high performance.
- Implemented process improvements to optimize operational efficiency.
- Built strong relationships with clients and stakeholders, ensuring satisfaction and loyalty.

### ACCOUNTANT & SALES SUPERVISOR , SHALIMAR DRESSES , MANGALORE 2007 - 2014

- Managed purchase, sales, inventory, and daily operations.
- Launched sales incentives and trained staff.
- Supervised team performance and resolved customer complaints.
- Prepared sales documents and maintained records.
- Led team meetings and implemented loss prevention strategies

### RAGVENDRA C.A, F.C.A , ACCOUNTS ASSISTANT, HOIGE BAZAR, MANGALORE 2006 TO 2008

- Managed purchase, sales, inventory, and manufacturing-related activities.
- Launched incentive programs to boost sales and trained staff on selling techniques.
- Supervised daily sales efforts, conducted field training, and handled customer complaints.
- Prepared proposals, presentations, and sales paperwork (invoices & delivery orders).
- Maintained attendance records, led team meetings, and implemented loss prevention measures.
- Motivated the sales team, ensured customer satisfaction, and upheld staff punctuality.

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## EDUCATION

### BACHELOR OF COMMERCE (B.COM)

Mangalore University, Mangalore

### Pre-University Certificate (P.U.C) in Commerce

Mangalore University, Mangalore

### Secondary School Leaving Certificate (S.S.L.C)

Rosario High School, Mangalore

### Diploma in Computer Application (DCA)

### Computer Diploma in E-Finance (includes Tally, MS Office Applications, etc.)

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## PERSONAL INFORMATION

- **Full Name:** Sehir Hussain
- **Date of Birth:** 01/06/1987
- **Marital Status:** Married
- **Skills:** Ms Office, Tally
- **Languages Known:** English, Hindi, Urdu, Malayalam, Tamil, Kannada